



SNAPSHOT



Wilmari Strachan

Executive | Corporate Commercial

Wilmari Strachan is an Executive in the Technology, Media and Telecommunications (TMT) practice at ENS. She specialises in information and communications technology (ICT) law, including the related technical, commercial, compliance, business, customer and performance management aspects. She has a special interest in technology, telecommunications, consumer protection laws, data privacy, software and application (app) development, mergers and acquisitions (M&A) structures, and cross-Africa and cross-continental services.

Wilmari was previously the head of legal services at a major South African telecommunications company, where she was in charge of the legal, regulatory and compliance division. This experience provided her with an excellent understanding and deep knowledge of the technology, internet and telecommunications legislative and regulatory environment. This includes an in-depth knowledge of industry-specific legislation and codes, as well as legislation with a more operational impact on businesses, enabling her to provide clients with holistic, practical advice.

Wilmari has acted for various large, listed companies in the IT industry and retail sector, and has significant experience negotiating and drafting complex information and communications technology agreements, including sub-marine cable landing and partnering agreements, international capacity agreements, roaming and managed network agreements, facilities leasing agreements, peering agreements, cloud computing agreements, and outsourcing agreements. Wilmari has also acted in various

telecommunication disputes, including complex disputes relating to call termination and transit charges, number porting, and facilities leasing.

In addition, Wilmari has advised on the structuring of various merger and acquisition (M&A) and funding transactions in the ICT industry, providing advice on the expeditious transfer of business while considering relevant regulatory and licensing conditions. Notable contributions include providing guidance on major restructuring and M&A transactions in the telecoms industry, including regulatory due diligence and risk reporting.

She has assisted leading banks, corporates and parastatals to embrace technology services such as AI and fintech products, helped them to become MVNOs, with structuring as wholesale resellers of tech products and services, and facilitated their obtaining appropriate licenses.

Wilmari has assisted various corporates and multinational entities to take their business on-line; she has published various articles on e-commerce, and also created a compliance toolkit for e-commerce platforms.

She has been involved in ground-breaking innovation and technology advancements in the South African internet market, and has served on the management committee of the Internet Service Providers Association of South Africa.

Wilmari has presented various seminars, workshops and training on data privacy, access and security, and she has implemented numerous data privacy compliance programmes and conducted compliance audits for clients. Wilmari has also written and published articles, and drafted various agreements and policies in respect of data privacy, access and security.

Wilmari is recognised as a leading/recommended lawyer by:

- > Who's Who Legal 2019 - 2021
Data - information and technology -
Global leader - (South Africa)
- > Who's Who Legal 2022 -
Telecoms & Media - Global leader -
(South Africa) 🏆

QUALIFICATIONS

- > BProc (LLB) (University of South Africa)
- > Globalisation, Lawyers and Emerging Economies (Harvard Law School)
- > Developing Personal Agenda (Harvard Law School)
- > Five Forces of Excellence for In-house Counsel (Harvard Law School)
- > Strategy and Alignment of Internal Service Providers (Harvard Law School)
- > Certificate in Finance for Non-financial Managers (University of Cape Town Graduate School of Business)
- > Admitted as an attorney and conveyancer of the High Court of South Africa
- > Qualified mediator (Family Mediators' Association of the Cape)