

SNAPSHOT



Altair Richards

Executive | Corporate Commercial

Altair Richards is an Executive in the Corporate Commercial practice at ENS. She specialises in healthcare and pharmaceutical law, the food and pet food industries, as well as food and advertising law. She also has experience in the transportation and rail engineering sectors.

Altair has considerable experience in mergers and acquisitions (amalgamations, offers, sale of shares, sale of businesses, takeovers, managed and leveraged buyouts), cross border transactions and franchising.

She has acted for pharmaceutical manufacturers (innovator and generic human medicines and veterinary/animal health), including foreign, multi-national and South African companies, medical device manufacturers, complementary medicine manufacturers, pharmaceutical distributors and wholesalers, retail pharmacy, industry and professional associations, medical schemes, administrators and managed healthcare organisations, hospitals, food and pet food manufacturers, and food packaging companies. Altair has also assisted many clients with commercial transactions in the insurance industry.

She has acted for multinational clients in the freight, locomotive and related industries, as well as the local rail engineering industry.

Altair's experience includes general corporate and commercial drafting and negotiations, opinions, regulatory advice, updates on regulatory changes, Advertising Standards Authority work and industry advocacy.

Altair is recognised as a leading/recommended lawyer by:

- > Best Lawyers® 2023, 2022, 2021, 2020, 2019, 2018, 2017, 2016 – Corporate Law (South Africa)
- > Who's Who Legal 2019 – Life Sciences and 2018, 2017, 2016 – Franchise (South Africa). 🏆

QUALIFICATIONS

- > LLB (cum laude) (University of South Africa)
- > Certificate in Legal Practice (University of South Africa)

Gabi Mailula

Executive | Corporate Commercial

Gabi Mailula is an Executive in the Corporate Commercial practice at ENS. She specialises in general commercial law, mergers and acquisitions, corporate reorganisations, restructuring, as well as equity capital markets.

Gabi is an expert in company law and related compliance. She has acted for local and international clients in a variety of industries, including gaming, private equity, capital markets, renewable energy, agriculture and services, trading and distribution.

Gabi's experience includes advising clients on corporate and commercial matters, such as the formation of new business entities in South Africa and other African jurisdictions, corporate governance, private equity transactions, renewable energy transactions and cross border transactions.

Gabi's drafting and negotiation expertise extend to a number of commercial agreements, including sale agreements (business, shares and assets), shareholders agreements, memoranda of incorporation, share subscriptions, option agreements and other merger and acquisition related and ancillary documents, such as resolutions.

Gabi also has extensive experience in leading and managing large scale due diligence investigations and transactions from initial deal scoping, conducting a legal due diligence investigation and reporting, drafting, negotiating and settling definitive agreements, attending to and co-ordinating signing, assisting with the fulfilment of suspensive conditions / conditions precedent, and attending to closing and any post-closing matters. 🏆

QUALIFICATIONS

- > LLB (University of Pretoria)
- > Post Graduate Diploma in Company Law (University of Witwatersrand)
- > Admitted as an attorney of the High Court of South Africa and Botswana